



Kuwait Oil Tanker Co. S.A.K.

A Subsidiary of Kuwait Petroleum Corporation

COMMERCIAL GROUP (CONTRACTS FLEET DIVISION)

Tender Name : Supply of Ship Based Internet & Data Communication Services (For Inmarsat Fleet Broadband & VSAT Platforms) for 28 Vessels

Tender Ref.: FEG - 05 / 2017

NO.	BIDDERS (COMPANY NAMES)	OFFERED PRICES AS PER SUBMITTED OFFER and FORM OF TENDER (KD)	Offered Price - <u>AFTER FIRST</u> Discount Negotiation (as per REVISED FORM of TENDER) (KD)	REMARKS
1	GULFSAT Communications Company (K.S.C.C.) - Kuwait	KD 1,329,577/----	KD 1,241,900/----	
2	GULFNET International Company - KEMS - Kuwait	KD 1,809,780/----	KD 964,542/----	
3	ELCOME International (L.L.C.) - Dubai, U.A.E.	KD 1,616,440/----	KD 1,228,028/----	
4	ZENER Electronics Services (L.L.C.) - Dubai, U.A.E.	KD 1,434,846/----	KD 1,266,546/----	
5	MARLINK AS - NORWAY	KD 1,412,710/----	KD 1,059,907/----	
6	INMARSAT SOLUTIONS BV - THE NETHERLANDS	DID NOT SUBMIT OFFER		
7	SINGAPORE TELECOMMUNICATIONS LTD. - SINGAPORE	DECLINED TO PARTICIPATE IN BIDDING.		

AFRAH AL-SHATTI

Actg. Team Leader Technical Contracts

Date: 29-APRIL-2018

AW
WDP
GEM